

American Wine Society National Conference
Westfields Marriott Washington Dulles, Chantilly, VA
November 6-8th, 2025

As an Exhibitor, what will you receive?

- 1) First and foremost, exposure to a very targeted audience of wine lovers. You don't have to sell them on enjoying wine-related products or services because they already do! They are eager to see new products that they want for themselves, or as gifts for friends and relatives.
- 2) With your entry fee, you will receive an 8-ft-deep x 10-ft-wide space. Each space will have one six-foot table, one chair, and a wastebasket.
- 3) All exhibitor booths will be on the second floor, around the rotunda space close to the registration desk, and outside of the banquet hall and session rooms. Attendees will pass your booth several times each day on the way to and from activities. Spaces will be assigned on a first-come, first-served basis and every effort will be made to keep vendors with similar products separated.
- 4) Secure storage will be provided for your merchandise (within reason) when the exhibits are not open. It will be the exhibitor's responsibility to move your merchandise in and out of the storage room. Security will not be provided for the area where exhibit booths are located. Neither the American Wine Society (AWS) nor the Westfields Marriott Washington Dulles can assume any liability for lost, stolen or damaged exhibit property or merchandise before, during, or after the conference.
- 5) If you require basic electric for your booth, you may use a wall outlet and your own power strip and extension cord at no additional cost. Anything additional must be arranged, and paid for, through the Marriott.
- 6) Any additional expenses, such as parking, hotel rooms, meals, or other items not listed above, will be the responsibility of the exhibitor. Lot parking at the Westfields Marriott Washington Dulles is free.
- 7) The Westfields Marriott Washington Dulles provides general overhead lighting and standard heating/air conditioning. It does not provide drayage, labor, security service, or janitorial service during the conference.
- 8) Information on how and where to ship your materials prior to the conference will be provided on request.
- 9) Exhibits schedule:
 - Set-up: Thursday, November 6th, 12pm – 6 pm (or prior to open)
 - Exhibits open: Friday, November 7th, 8:45 am – 6 pm & Saturday, November 8th, 8:45 am – 6 pm
 - Teardown: Saturday, November 8th, 6 pm – 7 pm

Limitations: The sale or tasting of alcoholic beverages or tobacco products at exhibitor booths is prohibited. Exhibitors may not take orders for alcoholic beverages or tobacco products at their booths. AWS reserves the right to refuse a booth or shut down a booth for anyone displaying what AWS considers merchandise or information inappropriate for an AWS conference without a refund.

Liability: Exhibitor will be fully responsible for any damage to property owned by the hotel. The exhibitor agrees to defend, indemnify and hold harmless AWS and Westfields Marriott Washington Dulles, their owners, managers, officers or directors, agents, employees, subsidiaries and affiliates from damage resulting from exhibitor's use of property. Exhibitor's liability will include all losses, costs, damages, or expenses arising from or out of or by reason of any accident or bodily injury or other occurrences to any person or persons, including the exhibitor, its agents, employees, and business invitees which arise from or out of the exhibitor's occupancy and use of the exhibit premises, the hotel or any part thereof.



American Wine Society®
 P.O. Box 889, Scranton, PA 18501
 (888) 297-9070
www.americanwinesociety.org

2025 National Conference Exhibitor Agreement

The American Wine Society, referred to hereafter as AWS, and the undersigned firm, referred to hereafter as Exhibitor, agree to the following:

1. AWS will provide exhibit space and facilities at its Annual National Conference on November 6th - November 8th located in Westfields Marriott Washington Dulles, Chantilly, VA, as described in the 2025 Exhibitor Information and in accordance with items 2-6 below.

2. Exhibitor will display and/or demonstrate the following products and/or services:

3. Exhibitor agrees to reserve booth at this price: **\$119**

QUANTITY	ITEM	IN ADVANCE	ONSITE	TOTAL
	Exhibitor Booth	119.00	n/a	
COMPLIMENTARY WIFI IS OFFERED			Total Cost	

4. Basic electrical outlet power is available at no cost if the Exhibitor provides their own power strip and extension cords. Items needed on site will incur a rental cost through the onsite AV company.

5. Payment must be received by the AWS with a signed copy of this Agreement before tables can be reserved. Spaces are assigned on a first-come first-served basis and are limited. Location of booth is solely the responsibility of the AWS Conference Coordinator. The deadline for reserving space and payment of fees is October 27, 2025. Once all the booth spaces are filled, applications will be placed on a waiting list in the order received.

6. The Exhibitor acknowledges that, depending upon the Exhibitor's specific requirements, other charges may be incurred that are not included in the table space reservation fee, parking, hotel room, drayage, shipping and storage of Exhibitor's properties. These fees are the sole responsibility of the Exhibitor to arrange.

7. AWS assumes no responsibility for lost, stolen, or damaged exhibit properties or equipment of Exhibitor before, during, or after the Annual National Conference.

By completing this agreement, the Exhibitor acknowledges that he/she has read and understood all items listed in the Exhibitor Information packet.

Acceptance of Agreement Terms

Signature: _____ Date: _____

Contact Information

Please type or print:

Company Name: _____

Contact Person: _____

Email: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Phone: _____

Unless otherwise requested, the above information will be listed as the location of the business.

Payment

Please call the National Office at 888-297-9070 with your credit card number, otherwise please provide the following information below. The credit card information on the agreement will be shredded after the credit card is processed.

Payment by: Enclosed Check ___ Visa ___ MC ___ Amex ___ Discover ___

Please make checks payable to: American Wine Society.

Card Number: _____

Expiration: _____ Security Code: _____

If the name and billing address on the card is not the same as above, please provide:

Name on card: _____

Billing address: _____

Signature: _____ Date: _____

Email completed agreement to memberservice@americanwinesociety.org or mail to:

American Wine Society
P.O. Box 889
Scranton, PA 18501

If you have any questions, please contact:

National Office at (888) 297-9070

Member Services at memberservice@americanwinesociety.org

Executive Director at executivedirector@americanwinesociety.org